Bacula Enterprise Edition: Try it for 1 month, then... use it for ever!

You heard great things about Bacula Enterprise Edition: it is a robust, reliable and scalable Backup & Restore solution, fully featured and advantageously completed with the right plugins, all this offered at a very competitive pricing through its subscription model (no license fee, no extra charge for data volume or number of CPUs per servers).

However, you want to make sure Bacula Enterprise Edition fits your specific needs and IT requirements. At the same time, you don’t want to waste too much time between evaluating the solution and then re-doing the installation for your production environment. This is exactly what Bacula Systems Try & Buy offer brings to you! If, after 1 month, you are satisfied with your Backup & Restore infrastructure, you have nothing to do other than relax and enjoy the great benefits of Bacula Enterprise Edition through the Bacula Systems subscription.

Bacula Systems Try & Buy offer allows you to start your evaluation just as if you were in a production environment, taking advantage from day 1 of the software, the plugins you need and unlimited access to patches, updates, upgrades and the renowned Bacula Systems technical support.

What do you get?

With the Bacula Systems Try & Buy offer, you can install the full version of the software, including the plugins and admin tools you require, in your own environment from day 1 of the evaluation. During the testing period (maximum of 30 days), you have direct access to all services offered in a Bacula Systems subscription. After the evaluation period, the subscription is confirmed and runs for the remainder of its period.

Going with the Try & Buy

To set up a Try & Buy offer, please contact Bacula Systems. We will then help you build the necessary parameters based on your project time frame, budget, decision making process. A dedicated consulting engineer will work with you, defining the scope of the project and listing the number of machines to be protected, the main features that need to be tested, the plugins that are required and the necessary admin tools. We will then prepare all the paperwork to allow you to start the Try & Buy process and open a Bacula Systems subscription. When all documents are signed, a specific download area is opened and you receive a Welcome Package with all your credentials from our Technical Support Department. You then can start to install your Backup & Restore infrastructure!
Where do you start?

Contact Bacula Systems today to find out if the Try & Buy offer is right for you, or to schedule a call.

What are the steps for a successful Try & Buy offer?

1. Define the parameters of your global Backup & Restore project
   - Budget
   - Project plan and features testing
   - Time frame and deadline
   - Decision making process
   - Technical team and resources
   - Procurement process

2. List your technical expectations of the Try & Buy offer
   - Mandatory features
   - “Nice to have” features
   - Technical support level required
   - Performance
   - Architecture

3. Define the evaluation parameters
   - Technical team involved and resource availability
   - Availability of hardware
   - Project structure and overall organization

4. Sign the Try & Buy offer related documents
   - Memorandum of Understanding
   - Technical NDA
   - Evaluation period (30 days) Order Form
   - Next 11 month subscription Order Form

5. Send the payment related to the evaluation period invoice

6. A Welcome Package is sent to you with the following information
   - URL of your download area
   - Credentials
   - Access to technical support platform

From the Welcome Package date, you have 30 days to evaluate the Backup & Restore solution. If, after the 30 days, no cancellation has been sent, the next 11 month subscription is automatically confirmed and you will receive the corresponding invoice to be paid within 30 days.
Why does it make sense?

**Speed** — If you need to confirm that Bacula Enterprise Edition performs in your specific IT environment, then the *Try & Buy offer* is perfect for you. Our experts are available to help you perform all the tests you have defined - easily and rapidly.

**Cost** — Say goodbye to high license fees, data volume charges, CPU charges and maintenance costs with budget-friendly Bacula commercial Open Core software. To get a feel for this, try Bacula Enterprise and calculate your backup system cost with a zero license fee. Please [visit here](#) to know more.

**Risk** — Bacula Systems’ people are experts in backup know-how and bring experience to your organization directly, providing you a fixed-term project with fixed deliverables, all wrapped up in a specially priced commercial and technical package.

**Convenience** — the *Try & Buy offer* allows you to smoothly transition from the evaluation phase to the production environment, without having to re-install the existing Backup & Restore infrastructure, hence without wasting your precious time.